

The List

COMMERCIAL REAL ESTATE AGENCIES

Washtenaw and Livingston counties

Ranked by number of commercial listings

	Organization/ Location/ Phone/Fax/ Other locations	Number of commercial listings	Number of commercial agents in region/ Number of other staff	Top local executive/ Title/ Year established in region	Headquarters/ URL/ E-mail	Line of business/ Parent company
1	Swisher Realty Co. dba Swisher Commercial 208 E. Washington St. Ann Arbor, MI 48104 734-663-0501 Fax: 734-663-0316	190	12 5	Dave Hamilton CEO 1968	swishercommercial.com	Commercial and investment properties sales, leasing, property management, consulting and sales of vacant land
2	McKinley Associates Inc. 320 N. Main St., Suite 200 Ann Arbor, MI 48104 734-769-8520 Fax: 734-213-6181	175	8 1	Albert M. Berriz President and CEO 1968	mckinley.com aberriz@mckinley.com	Commercial real estate brokerage, management, asset management, land development and construction
3	Michigan Property Brokers Inc. dba RE/MAX Property Brokers 11200 Highland Road Hartland, MI 48353 810-632-7788 Fax: 810-632-7789	50	3 9	Dan Callan President 1988	dancallan.com dan@dancallan.com	Real estate broker
4	Real Estate One Inc. 555 Briarwood Circle, Suite 100 Ann Arbor, MI 48108 734-662-8600 Fax: 734-994-3130 Chelsea, Dexter, Southfield, Ypsilanti	30	5 7	Jeff Stabnau Sales manager 1929	Southfield realestateone.com jstabnau@realestateone.com	Commercial and residential real estate brokerage
Tie	Real Estate Ventures of Washtenaw County LLC dba Re/Max Community Associates 1000 East Stadium Blvd. Ann Arbor, MI 48104 734-741-1000 Fax: 734-741-1004 Chelsea, Saline	30	5 9	Dennis Pearsall President 1995	homesinann Arbor.com denispea@concentric.net	Commercial and residential real estate services
6	The Michigan Group Inc.-Livingston 6870 Grand River Ave. Brighton, MI 48114 810-227-4600 Fax: 810-227-4465 Howell	29	20 30	Steve Scholes Manager 1985	michigangroup.com	Sales, leasing and management of commercial and residential properties
7	Oxford Commercial LLC 325 E. Eisenhower Parkway, Suite 310 Ann Arbor, MI 48108 734-747-6000 Fax: 734-747-6006	28	3 3	Jeffrey Hauptman President 2003	oxfordcompanies.com jh@oxfordcompanies.com	Commercial real estate sales and leasing Oxford Co., Ann Arbor with 2003 revenue of \$45.68 million
8	Charles Reinhart Co. 2200 Green Road, Suite K Ann Arbor, MI 48105 734-747-7888 Fax: 734-747-7852	24	6 4	Bela Sipos Manager 1972	reinhartrealtors.com kbsipos@ccim.net	Sales, leasing and management of commercial properties
Tie	Grubb & Ellis of Michigan Inc. dba Grubb & Ellis Co. 101 N. Main St., Suite 850 Ann Arbor, MI 48104 734-665-6500 Fax: 734-665-3882 Southfield	24	3 0	Neal Waring Senior vice president 2003	Northbrook, Ill. grubb-ellis.com	Commercial real estate brokerage and management
10	First Martin Corp. 115 Depot St. Ann Arbor, MI 48104 734-994-5050 Fax: 734-761-6151	22	3 0	William Martin President 1968	firstmartin.com	Property development, leasing and management
11	Michigan Commercial Realty LLC 1155 Rosewood, Suite B Ann Arbor, MI 48104 734-662-1234 Fax: 734-662-1241	17	3 7	Robert O. Andrus President 1985	michcomrealty.com	Commercial real estate brokerage
12	Brighton Towne Co. dba Century 21 1024 E. Grand River Ave. Brighton, MI 48116 810-229-2913 Fax: 810-229-5245 Howell	15	12 3	John Kipley Owner 1972	century21brightontowne.com	Real estate sales and management
Tie	Osprey S.A. Ltd. 305 E. Main St. Brighton, MI 48116 810-225-9660 Fax: 810-225-9664	15	2 50	Michael J. Biber CEO 1998	ospreysa.com	Real estate acquisition, investment, leasing and management
14	Griffith Realty Inc. dba ERA Griffith Realty 502 W. Grand River Ave. Brighton, MI 48116 810-227-1016 Fax: 810-227-9531	12	6 2	Scott Griffith President 1981	griffithrealty.com griffith@griffithrealty.com	Industrial and commercial real estate brokerage and leasing
15	Kwan & Moore Commercial LLC 157 E. Hoover Road Ann Arbor, MI 48104 734-769-2700 Fax: 734-769-2797	9	3 3	David Kwan and Susan Moore Partners 2002	kwan-moore.com	Commercial real estate brokerage, consulting, leasing and sales
16	Gary Lillie & Associates Inc. 1955 Pauline Blvd., Suite 100C Ann Arbor, MI 48103 734-663-6694 Fax: 734-663-7473	7	9 2	Gary Lillie President 1985	garylillie.com gary@garylillie.com	Commercial real estate sales, leasing and management
17	Spoon Commercial LLC 150 S. Fifth Ave., Suite 101 Ann Arbor, MI 48104 734-668-6254 Fax: 734-668-6298	5	2 5	Jeffrey D. Spoon President 2001	spooncompanies.com	Commercial brokerage services Spoon Equities LLC, Ann Arbor

The commercial real estate agencies list, ranked by number of commercial agents as of May 10, 2004 includes organizations with offices in Livingston, Washtenaw, and western Wayne counties. Some companies that qualified for this list may not have provided requested information or were unable to provide information by our deadline. Information from public sources was used for those companies. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions, on company letterhead, to the Research Department, Business Direct Weekly, 325 E. Eisenhower Parkway, Suite 4, Ann Arbor, MI 48108. "The List" is researched and compiled by Cheryl Dineen Ferrin, cferrin@bdwbusiness.com, Jungai Chen, jchen@bdwbusiness.com, and Julie Brown, jbrown@bdwbusiness.com.